

## The need for Risk Management Certification

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- A Risk Management weakness is often highlighted as the core of all financial crisis. Every major event and fraud is a lapse in Risk Management
- A Risk Management adds value to an organisation in the long term and in a sustained manner
- Training in Risk Management is often not present in current University and MBA syllabus.
- A Risk Managers are often sought and well paid. These professionals are likely to play a major role in strategy implementation of any organization in the future

#### **Riskpro Offering**

- Riskpro introduces a unique Certification in Risk Management titled Risk Management Professional (RMP)
- A RMP coves all aspects of risk management and not just focused on Banking Risk, Financial Risk. We believe that risk management is a holistic concept, not just restricted to banking/Insurance
- ▲ Just imagine almost 200 hours of risk related training, practical training, webinars, counseling, regular risk updates. You are constantly being exposed to risk management and will surely make you a true and well informed risk manager.
- ▲ A sheer value proposition with a price tag of Rs 18,000 compared to other companies

### **Certification Overview – How value is added**

Rs 18,000+ST

Rs 24,500 +ST

### **Knowledge and Training**

E Learning -Risk Management Training(125+ Hours)

Interactive Classroom / Web Training with Industry experts— 5 days (40 hours)

#### **Assessment**

End of module Assessment (Questions)

End of Course Graded Examination – 1.5 hours

#### **Engagement**

Compulsory -10 Risk Webinars (Free)

Risk Management Email alerts - Free

Access to Risk events (Free/Discounted)

#### Certification

Certification to Successful candidates

All components have weightage in certification

### **Support and Networking**

**Job Assistance** 

**Industry References** 

Largest Group on Linkedin

### **Content in Brief**

#### **E Learning Modules**

- AML/KYC
- Basel II
- Fundamentals of Banking and related Risk Management
- ▲ Corporate Credit
- Corporate Governance
- Counterparty Risk
- Foreign Exchange Risk
- General Risks
- ERM / GRC Frameworks
- Insurance Risks
- Financial Risks (Market / Credit Liquidity)
- Operational Risk Management
- Technology Risk
- Treasury Risk and Controls

#### **Practical Classroom Sessions**

- 1. Enterprise Risk Management
  - Concept of Risk Management
  - ▲ ERM Frameworks
  - Corporate Governance
- 2. Basel II Concepts and Approaches
- 3. Operational Risk & BCM
  - Risk Governance
  - RCSA / KRI
  - ▲ BCM
- 4. Information Security and IT Governance
  - ▲ IT governance
  - ▲ BCP/DR
- 5. Treasury and Treasury Products
  - Liquidity Risk ALM
  - ▲ FX Risk / Market Risk





## Worth the price – Our promise

Component	Intrinsic Value	Our price
125+ hours of E – Learning from World's Leader in E – Learning for Financial Services (Each learning modules comes free with Forms, tools templates, work calculators that clarify concepts)	\$1,250+	
5 Full day sessions with Risk Experts to add practical experience to learning (Typical Rs 1,500 / day workshop, seminar when attending as delegate)	Rs 7,500	Rs 18,000 Plus taxes
Free Webinars, Weekly Risk Alerts in your email, Assessments, Email support, Job Assistance, Industry References and connections  (All this can make a big difference to your knowledge, job interviews, first break, connecting with Risk Professionals etc. Priceless in our opinion)	You set a price for all this.	

Just the real worth of our program is far greater that actual price.

The fact that it is Riskpro certified is just the icing on the cake.



## **Example of Course coverage - Much more than this...**

#### **Operational Risk Management**

- 1. Introduction to Operational Risk
- 2. Basic Concepts
- 3. Regulatory Treatment of Operational Risk under Basel-II
- 4. Operational Risk in Various Banking Sectors
- 5. Operational Risk in insurance
- 6. Developing objectives and identifying risks
- 7. Estimating potential losses Data
- 8. Estimating potential losses Loss distributions
- 9. Analyzing risks
- 10. Loss prediction and prevention
- 11. Loss control
- 12. Loss reduction and risk avoidance
- 13. Risk financing
- 14. Measurement framework
- 15. ORM in practice
- 16. Enterprise-wide Risk Management (ERM)
- 17. Basic and causal models
- 18. Legal risk and taxation rules
- 19. E-banking
- 20. Systems and software
- 21. Case study Barings

#### AML/KYC

- 1. What Is Money Laundering
- 2. International Initiatives
- 3. Customer Identification Program
- 4. USA Patriot Act
- 5. Wolfberg's principles on correspondent banking
- 6. Terrorist related money laundering
- 7. Know your Customer

#### **Basics of Finance / Banking**

- 1. Bond Pricing
- 2. Probability Distributions and their Properties
- 3. Measuring Volatility
- 4. Correlation and Regression Analysis

#### **Market Risk**

- 1. Interest Rate Risk
- 2. Liquidity Risk
- 3. Equity Risk
- 4. Portfolio Risk
- 5. Foreign Exchange Risk
- 6. Commodity Risk
- 7. Regulatory Issues
- 8. Value at Risk

#### Governance

- 1. Core Principles and Methodology
- 2. Supervisory Self-Assessment
- 3. Corporate Governance in Banks
- 4. Internal Control System
- 5. Internal Audit in Banks
- 6. Supervisors and External Auditors
- 7. Operational Risk Management
- 8. Liquidity Management
- 9. Credit Risk Management
- 10. Management of Settlement Risk in Foreign Exchange
- 11. Trading and Derivatives Activities
- 12. Risk Management Principles for E-banking
- 13. Loan Accounting and Disclosure
- 14. Highly Leveraged Institutions
- 15. Dealing with weak banks

#### Basel II

- 1. Basel II An Overview
- 2. Scope of Application
- 3. Credit Risk Standardized Approach
- 4. Standardized Approach Credit Risk Mitigation
- 5. Simplified Standardized Approach
- 6. IRB Approach Overview
- 7. IRB Approach Rules for Exposures
- 8. IRB Approach Minimum Requirements
- 9. Credit Risk Securitization Framework
- 10. Operation Risk Measurement Approaches
- 11. Qualifying Criteria for Operational Risk
- 12. Market Risk Measurement Framework
- 13. Market Risk Standardized Measurement Approach
- 14. Market Risk Internal Models Approach
- 15. Key Principles
- 16. Specific Issues
- 17. Supervisory Review Process for Securitization
- 18. Market Discipline

#### **Corporate Governance**

- 1. Overview
- 2. Models and Mechanisms
- 3. Shareholders and Stakeholders
- 4. Board of Directors
- 5. Audit Committee
- 6. Banking Corporate Governance
- 7. Corporate Scandals
- 8. Best Practices
- 9. Corporate Responsibility

Connect with Risk Professionals

## Who is Riskpro... Why us?

#### **ABOUT US**

- Riskpro is an organisation of member firms around India devoted to client service excellence. Member firms offer wide range of services in the field of risk management.
- Currently it has offices in three major cities Mumbai, Delhi and Bangalore and alliances in other cities.
- Managed by experienced professionals with experiences spanning various industries.

#### **MISSION**

- Provide integrated risk management consulting services to mid-large sized corporate /financial institutions in India
- □ Be the preferred service provider for complete Governance, Risk and Compliance (GRC) solutions.

#### **VALUE PROPOSITION**

- You get quality advisory, normally delivered by large consulting firms, at fee levels charged by independent & small firms
- High quality deliverables
- ☐ Multi-skilled & multi-disciplined organisation.
- ☐ Timely completion of any task
- Affordable alternative to large firms

#### **DIFFERENTIATORS**

- ☐ Risk Management is our main focus
- ☐ Over 200 years of cumulative experience
- ☐ Hybrid Delivery model
- Ability to take on large and complex projects due to delivery capabilities
- We Hold hands, not shake hands.

### Risk Management Advisory Services

#### **Basel II/III Advisory**

- Market Risk
- ☐ Credit Risk
- Operational Risk
- □ ICAAP

#### **Corporate Risks**

- ☐ Enterprise Risk Assessment
- ☐ Fraud Risk
- □ Risk based Internal Audit
- Operations Risk
- ☐ Forensic services

#### **Information Security**

- ☐ IS Audit
- Information Security
- □ IT Assurance
- □ IT Governance

#### **Operational Risk**

- Process reviews
- □ Policy/ Process Review
- □ Process Improvement
- □ Compliance Risk

#### Governance

- □ Corporate Governance
- Business Strategic risk
- ☐ Fraud Risk
- □ Forensic Accounting

#### **Other Risks**

- Business/Strategic Risk
- ☐ Reputation Risk
- Outsourcing Risk
- □ Contractual Risk

### Training

- Banking E Learning
- ☐ Corporate Training
- ☐ Regular Risk Management Training
- Online Training material
- Workshops / Events

#### Recruitment

- □ Virtual Risk Managers
- ☐ Full Time Risk Professionals
- ☐ Part time Risk Professionals
- ☐ Risk Managers on call free



### **About Kesdee**

- ▲ KESDEE is the world's largest financial e-Learning company. KESDEE's off-the-shelf catalog consists of 750 accredited e-Learning courses on various topics in Banking, Finance, Accounting, Insurance and Risk Management.
- ▲ In addition, KESDEE offers eCoaches, the web-based tutorials for Certification Exams in Risk Management and Financial analysis (ePRM, eFRM, eCoach for the CFA® Program, Associate ePRM etc).
- ▲ KESDEE's e-Learning solutions are relevant for the providers of financial services, as well as for users, regulators, advisors and educators of financial services.
- ▲ KESDEE's client list includes Federal Reserve Board, CitiGroup, Standard Chartered Bank, JPMorgan Chase, SunGard, Indian Bank, Maybank, Cognizant, and BearingPoint among others.
- ▲ KESDEE is headquartered in San Diego, California with a state-of-the-art Development Center in Bangalore, India.

#### Accreditation:

- ▲ KESDEE's courses are accredited by prestigious certification agencies such as:
  - Certified Financial Planner Board of Standards Inc. (CFP), USA
  - The Institute of Certified Public Accountants of Singapore (ICPAS)
  - The Institute of Certified Bankers (ICB)
  - The Association of Certified Anti-Money Laundering Specialists® (ACAMS®)



# **RMP Summary**

RMP Component	Details
Price	Rs 18,000 plus taxes (Outside India : US\$ 400)
Start date	Rolling admission. You can start as soon as you register and are a paid candidates
Overseas candidates	These are predominantly E Learning. Hence, location is not a constraint.
Mode of teaching	<ul> <li>Mainly E Learning – module based from a leader in E Learning.</li> <li>About 40 hours of interactive live sessions over Webex/classroom</li> </ul>
	These are not physical classroom based.
Subjects Covered	Please see prior slides.
Duration	Depends upon you
Job Assistance	Riskpro endeavours to assist with respect to jobs. No job guarantees, though.
Recognition	This is a new program. The RMP will gain recognition over time, however, it is not to be used to get a job in risk or to rely upon for a career change.
	Treat the program as knowledge enhancement. After all, knowledge is power ultimately.
FRM/PRM or Riskpro's RMP	Riskpro's RMP has a totally different objective. It is useful for broad knowledge enhancement so that you are not blank when risk terms are used in meetings, office place.
	FRM/PRM are expensive degrees that are specifically geared towards provide you in depth knowledge on Financial Risk. RMP provides knowledge beyond financial risk, but at a broad level.

# **Registration and learning Process**

RMP Component	Details
How to register	Please send an email to manoj.jain@riskpro.in Payment details will be send to you.
Payment mode	India Cheque to our Mumbai office address.  Overseas PayPal method. Paypal link will be provided via email
Login details	On payment confirmation. Log in details will be sent via email.
Program calendar	Since these are online E Learning, you will have control on the approach, calendar and sequence of the modules.
Dates for online interactive sessions	<ul> <li>These sessions will typically be 3-4 hours of duration spread out throughout the year depending upon availability of trainers and the students.</li> <li>You are required to attend 40 hours of such training. If you miss a session, you can request for attending a future session.</li> <li>Riskpro plans to hold these interactive sessions once in a week or two.</li> </ul>
Refunds	Refunds in eligible cases after some deductions. Please see FAQ



## **Next Steps**



- Contact us if you are interested to explore a certification in Risk Management
  - The certification will not only enrich you in an ever growing and exciting field of risk management domain, but also help you network with peers
- Talk to us to understand why our certification is a better option that other certifications
  - FRM from GARP and PRM from PRMIA are a few other known options, but expensive
  - Similar Certifications from other institutes bodies are either to theoretical or just provide a certificate / training. Riskpro provides the engagement that is necessary.
  - Riskpro certification provides practical approach to Risk Management
- Contact information
  - Certification Coordinator Manoj Jain 98337 67114 | manoj.jain@riskpro.in

Riskpro's RMP is an investment that is worth making.



# **FAQ**

#### 1. Who should join the program

- ✓ This is a very good program for any student, recent graduate or a working professional who is looking to develop risk management awareness and working knowledge on key aspects of Risk Management.
- ✓ This is also useful for anyone who wants to stay connected with risk management developments through our engagement process of newsletters, risk alerts, participation in events etc.

### 2. When can I join. How much time do I have to complete

- ✓ Immediately once you have made the payment for the program.
- ✓ The program is on a rolling admission basis and there is no set start or set end date.
- ✓ In terms of end date, you are expected to complete the program in 3-6 months. Access beyond six months will be valid on a case by case basis.

### 3. Can I make payments in installments

- ✓ The program fee is so low that we do not support installment payments.
- ✓ We require full payment before start of program.

# **FAQ**

#### 4. Comparison with FRM/PRM

- ✓ Price point of our certification is significantly lower than competition or international certification.
- ✓ Agreed that our certification will be less valuable than FRM/PRM, but the objectives of candidates seeking our certification are different.
- ✓ FRM is relevant for people who want to specialise in Risk Management and want to join high profiles roles such as Market Risk, Derivatives, Quants etc. Similarly PRM is relevant for those people who want to make a career in Risk Management
- Riskpro RMP certification is actually meant to impart knowledge of risk management to a person who has little or no knowledge of the subjects. The goal is to provide all round concepts in risk management which can definitely be applied in any risk management position.
- ✓ The certification will also boost a career change for people wanting to change their career into risk management.
- ✓ FRM and PRM are considered to be quite difficult and unless there is commitment, a person may end up spending a lot of energy and money and still no certification.
- ✓ People who take our certification don't want a cutting edge tool to master risk management jobs and domain. They want a broad and practical awareness of risk management and its relevance in the context of an organisation
- Riskpro's RMP blends practical experiences and networking that are pillars for success during the career. Industry engagement is critical to a all round exposure to risk management. FRM or PRM does not give this practical engagement.

# FAQ

### 5. Mode of Learning. Is it available in my city

- ✓ Majority of the learning is done online through E Learning. Riskpro's support, webinars, newsletters etc all happen through emails.
- ✓ A core part of the certification is also the interactive classes conducted by experts that are done at a city based event physically (or in extreme cases over Webex in case the required number of students are not enrolled).
- ✓ The program is open to any person from any city. In case of interest to join physical classes, he /
  she may be required to come to a Metro city to join them. However, attending these is not
  compulsory and the candidates can appear for the exam after taking alternative interactive classes
  over Web ex,

### 6. Effectiveness of E Learning to classroom training

- ✓ Today's professionals demand that everything from shopping to ticketing to education come to their finger tips. Save time on commute, waiting for instructors, rainy days. Log in when you have time and when you are in a position to concentrate.
- ✓ E Learning and the use of computers ensures that learning happens when you are ready, and not when we are ready.
- ✓ However, we have complemented our E Learning with classroom sessions for those difficult questions / doubts.





# **FAQ**

- 7. I live outside India. Can I take the program
  - Absolutely. The RMP is predominantly online and hence anyone across the world can benefit from the RMP.
  - Examinations are also online.
  - ✓ Certificate on completion will be provided via email / courier
- 8. I have spend a few years of my career in risk management/ similar field. Will this benefit me.
  - ✓ It depends on personal circumstances. RMP is meant to be broad across many topics to give you an awareness and a good working knowledge of Risk Management.
  - ✓ Your working in a similar role for a few years means that you have good knowledge of that particular aspect of risk management, but may not have good control over other topics of risk.
  - ✓ However, if you have been in a similar role for over 8-10 years, especially Compliance, Basel II, operational risk, then the value add will be low.
  - ✓ If you have no clue what risk management, Basel II, ERM, GRC is. Then welcome aboard. We assure you that the knowledge will be worth it.

# **FAQ**

#### 9. What is the program schedule, batch options. Examination schedule?

- ✓ There is no set program schedule. You are free to progress on this at your own pace.
- ✓ Examinations will be help online every 2 months on a specific date. These will be held online
- ✓ Incase a student is not successful, they can retake the examination again at the next exam date.
- Repeated instance of exams make require you to make additional exam fee. Two exam fees are included in the program.

### 10. My friends are interested too. Do you have group discounts.

- ✓ Yes. Riskpro offers group discounts for group registrations for 3 or more candidates within the company/group.
- Studying in group also gives you the benefit to discuss the topics and implement in day to day working
- Please contact us for this discount.

# **FAQ**

#### 11. Recognition

- Riskpro certification is currently not approved or recognised by Government Body. Riskpro will seek industry accreditation and acceptability soon after the launch of its certification
- ✓ Riskpro's RMP is an alternative to for FRM/PRM certification. This certification helps to build a
  greater awareness in risk and impart relevant knowledge
- ✓ Riskpro will provide a physical certificate and the candidate will be entitled to use "Risk Management Professional" at the end of the program and on successfully passing the examination.

#### 12. Cost of Certification

- ✓ Riskpro certification is priced at a special discounted price as mentioned in prior slides. This is the complete payment for all components of the training.
- ✓ All payments are made upfront in one lumpsum payment
- Riskpro certification costs significantly lower than other certification in the international markets.

### 13. Satisfaction / Refund of Money

- Riskpro is confident that the courses will add value to its professionals.
- ✓ We will refund money after deducting pro rated benefits / course fee as decided by the management and after deducting administration/marketing charges of Rs 5,000

