

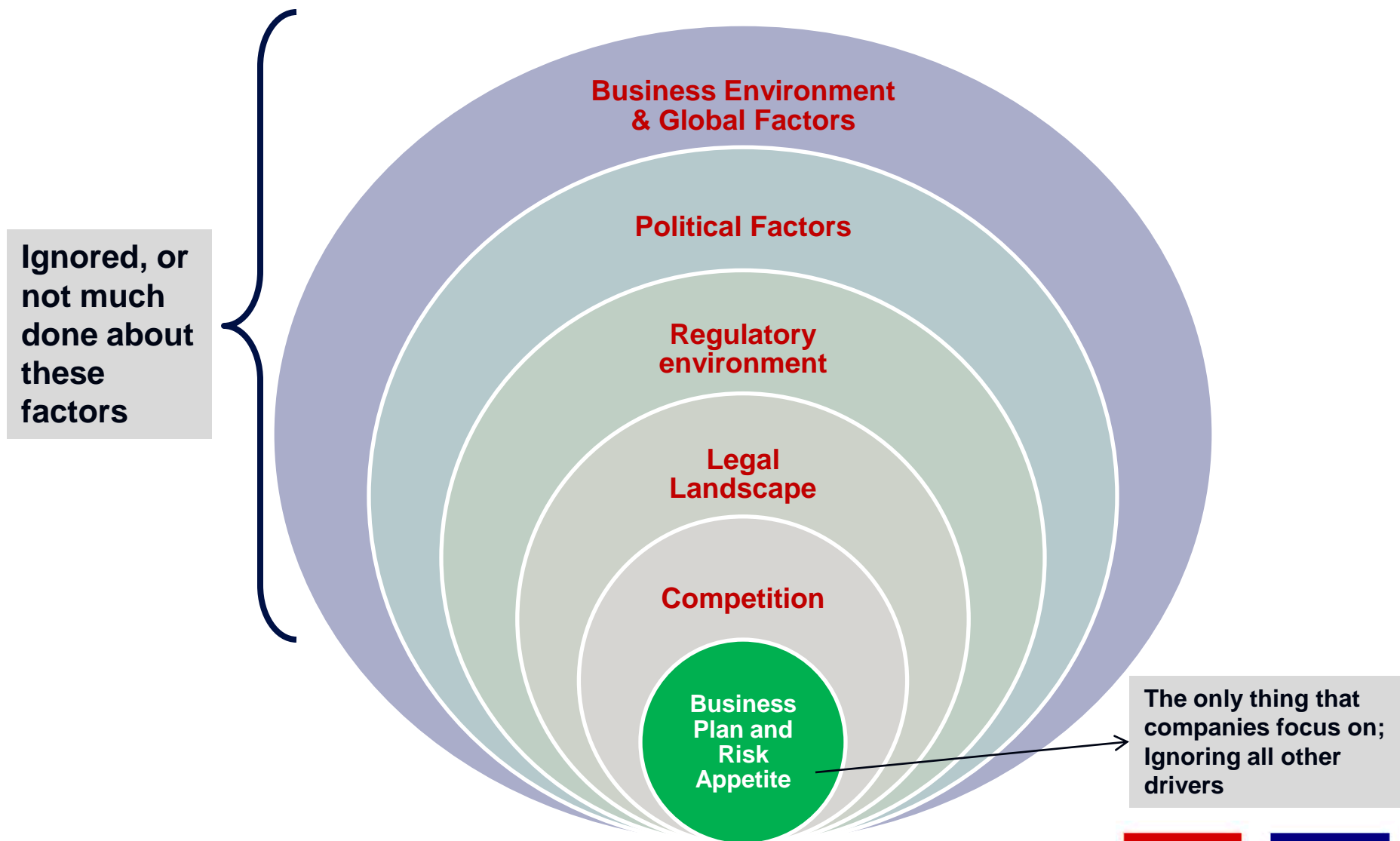
# Business & Strategic Risk Management

A hand is shown holding a glowing globe. The globe is surrounded by a network of blue lines and dots, representing a global network or data flow. The background is a dark blue gradient with scattered light spots. The logo 'Risk Pro' is centered on the globe, with 'Risk' in a red box and 'Pro' in a blue box, connected by a small key icon. Below the logo, the text 'Connect with Risk Professionals' is written in white.

**Risk Pro**  
Connect with Risk Professionals

**Riskpro, India**

# Dynamics of Business Risk - Far greater and unpredictable



# Business Risk goes beyond business plans

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- ▲ Risks can come from uncertainty in financial markets, project failures, legal liabilities, credit risk, accidents, natural causes and disasters as well as deliberate attacks from an adversary.
- ▲ **Senior managers and business developers need to know how different legal and regulatory environments, political rivalries and potential instability will affect the business.**
- ▲ And on a local ground level you have to consider the effects your operations may have on specific communities (there are several instances of this nature India that include Posco, and Tata's experience in Orissa and West Bengal and more recently Areva's experience with the Jaitapur plant in Maharashtra).

## Competitive Edge

Ability to receive critical Business Intelligence providing knowledge within a global context of legislation, regulation and local and international pressure groups, where corporate governance and reputation is of paramount importance.

Understanding, monitoring and preparing for these risks can provide a real competitive edge.

# Need for Specialised Business Intelligence

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- ▲ Conducting a detailed and focused risk assessment for new investments can mean the difference between success and failure.
- ▲ In many instances political, business and cultural risks only become apparent once you have already committed significant financial resources to a project, but identifying the potential impact of these issues from the outset helps you to manage them correctly.
- ▲ Conducting risk assessments of ongoing projects and supply chains can help to identify existing problems and vulnerabilities. Around 54 per cent of the Indian companies surveyed in September this year said they were likely or highly likely to acquire other companies in the next 12 months.
- ▲ Similarly, an increasing number of foreign companies are also looking to enter India and expand operations. All this will require stringent in-depth risk assessment on the ground of varied factors that may affect investments

Riskpro India has a network of journalists, former bureaucrats, political analysts, security experts based in all corners of India. Most of them have spent an average 15 years in their respective domain working for premier organizations that include government sector, media and security services.

Right Information

Right Time

Skilled Talent

Large Network

Right Price

# Business Risk Advisory

## Business intelligence

- ❑ **Monthly subscription** to research reports compiled from first hand information from analysts/ correspondents on security, corruption, sectors in news, risk forecasts, policy related developments and political events
- ❑ Content provided will be specific to your sector, business objectives and geographic location.

## Project based research

- ❑ Customized research and analysis on specific events/ projects that provides actionable intelligence which help shape your decision making
- ❑ Ideal for key in-depth business intelligence requirements.

## Rapid response service

- ❑ Get accesses to real time intelligence within 12 hours in any developing story.
- ❑ Our correspondents from across states and every major center get you accurate updates from their sources in the highest level of government, civil society, and pressure groups and corporate.
- ❑ **Also avail live help over phone from our experts on any development.**

## Strategic Business Consulting

- ❑ Advisory and due diligence on cross cultural issues and local insight on every state/ region of India to help you tackle complex business environment and position yourself better
- ❑ Commission a survey on a wide range of sectors / states/ political developments. Respondents are chosen from the highest level of decision making who answer a wide range of questions pertaining to the subject

# Who is Riskpro... Why us?

## ABOUT US

- ❑ Riskpro is an organisation of member firms around India devoted to client service excellence. Member firms offer wide range of services in the field of risk management.
- ❑ Currently it has offices in three major cities Mumbai, Delhi and Bangalore and alliances in other cities.
- ❑ Managed by experienced professionals with experiences spanning various industries.

## MISSION

- ❑ Provide integrated risk management consulting services to mid-large sized corporate /financial institutions in India
- ❑ Be the preferred service provider for complete Governance, Risk and Compliance (GRC) solutions.

## VALUE PROPOSITION

- ❑ You get quality advisory, normally delivered by large consulting firms, at fee levels charged by independent & small firms
- ❑ High quality deliverables
- ❑ Multi-skilled & multi-disciplined organisation.
- ❑ Timely completion of any task
- ❑ Affordable alternative to large firms

## DIFFERENTIATORS

- ❑ Risk Management is our main focus
- ❑ Over 200 years of cumulative experience
- ❑ Hybrid Delivery model
- ❑ Ability to take on large and complex projects due to delivery capabilities
- ❑ **We Hold hands, not shake hands.**

## Risk Management Advisory Services

### Basel II/III Advisory

- Market Risk
- Credit Risk
- Operational Risk
- ICAAP

### Corporate Risks

- Enterprise Risk Assessment
- Fraud Risk
- Risk based Internal Audit
- Operations Risk
- Forensic services

### Information Security

- IS Audit
- Information Security
- IT Assurance
- IT Governance

### Operational Risk

- Process reviews
- Policy/ Process Review
- Process Improvement
- Compliance Risk

### Governance

- Corporate Governance
- Business Strategic risk
- Fraud Risk
- Forensic Accounting

### Other Risks

- Business/Strategic Risk
- Reputation Risk
- Outsourcing Risk
- Contractual Risk

## Training

- Banking – E Learning
- Corporate Training
- Regular Risk Management Training
- Online Training material
- Workshops / Events

## Recruitment

- Virtual Risk Managers
- Full Time Risk Professionals
- Part time Risk Professionals
- Risk Managers on call – free



TrainingCentral



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Our team members have worked at world class Companies

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### Manoj Jain

- ▲ **Co-Founder - Riskpro**
- ▲ CA, CPA, MBA-Finance (USA), FRM (GARP)
- ▲ Over 10 years international experience – 6 years in Bahrain and 4 years USA
- ▲ 15 years exp in risk consulting and internal audits
- ▲ Sox Compliance project for Fannie Mae, USA ( \$900+ Billion Mortgage Company)
- ▲ Specialization in Operational Risk, Basel II, Sox and Control design
- ▲ Led medium to large engagement teams

### Rahul Bhan

- ▲ **Co- Founder - Riskpro**
- ▲ CA (India), MBA (Netherlands), CIA (USA)
- ▲ Over 15 years of extensive internal and external audit experience in India and abroad.
- ▲ Worked with KPMG United Arab Emirates, PKF South Africa, Ernst and Young Kuwait, Deloitte Netherlands and KPMG India.
- ▲ Worked with clients in a wide variety of industries and countries including trading, retail and consumer goods, NGO, manufacturing and banking and finance. Major clients include banks, investment companies, manufacturing organizations, aviation etc.

### Casper Abraham

- ▲ **Co-Founder - Riskpro**
- ▲ PGD (Electrical & Electronics & Computer Programming)
- ▲ 30 years of experience in Information & Communications Technology (ICT) Solutions for Retail, Garments, Manufacturing, Services Industries.
- ▲ Has created Companies, Divisions, Products, Brands, Teams & Markets.
- ▲ Consulting in Business, Technology, Marketing & Sales & Strategic Planning.
- ▲ Advisory, Training, Workshops & Implementation in Systems Thinking, Systems Modeling & Balanced Scorecard
- ▲ Worked with TIFR, Mahindra, Ambience, Communico-Graphique & Ionidea Inc, USA,

### Shriram Gokte

- ▲ **Co-Founder - Riskpro**
- ▲ B Tech MBA
- ▲ 22 years of audit, risk management, information security & Compliance experience
- ▲ Most recent employment with Paternoster, a UK Insurance company as Director Risk & Compliance
- ▲ Worked for Principal Financial Group at their Des Moines USA HO and then Birla Sun Life Insurance as CRO
- ▲ Strong operational process, risks, info sec and internal controls experience
- ▲ Has taken 3 companies through ISO 27001 certifications.

# RESUMES - PARTNERSHIPS

Sanjiv Agarwal

- ▲ **Consultant – Corporate Governance**
- ▲ FCA, FCS, ACIS (UK), CFC (USA), PHD (Corporate Governance)
- ▲ 25 yrs of professional experience as a Chartered Accountant with exposure in accounting, auditing, corporate laws, service tax matters and banking/ financial services.
- ▲ Large number of published articles on subjects such as Service Tax, Accountancy and Auditing, Capital Market, Merchant Banking, Taxation, Corporate Governance and Corporate laws. He has authored/ edited twenty five books.
- ▲ He has been a SEBI nominated Director on the Boards of Jaipur Stock Exchange Ltd. and JSEL Securities Ltd. He has also been an independent Director on the Board of Compucom Software Limited for a period of 3 years and has also been an independent Director of State Bank of Bikaner & Jaipur for 6 years since August 2004, where he held various positions including that of audit committee chairman.

Rakesh Kochar

- ▲ **Corporate Consultant**
- ▲ 25 years of work experience both In India and Middle-East with some of the largest audit and assurance, software and trading companies in the world.
- ▲ Some of the companies where he created his reputation were, Senior Director (Global Revenues), Oracle India; Bangalore, EFunds International, Ernst & Young, Dubai, U.A.E, Jumbo Electronics Co. Ltd. (LLC), Dubai, U.A.E., Price Waterhouse Coopers.
- ▲ Rakesh is an expert on Financial & Accounts outsourcing and operations of all aspects of “shared centers” including HR processes and people strategy catering to global operations across Order to Cash, Procure to Pay and Reporting and Analysis.

# RESUMES - PARTNERSHIPS

Andrew Hiles

- ▲ **Specialist Risk Consultant – Business Continuity**
- ▲ Founder and 15-year Chairman of Survive, the first international user group for Business Continuity professionals
- ▲ Founding director and first Fellow of the Business Continuity Institute
- ▲ Over 25 years international consulting expertise in Risk, Crisis, Emergency, Incident, and Business Continuity and ICT Disaster Recovery Management
- ▲ Multi-sector experience including Banking, Insurance, Finance, Oil, Gas, Energy, Manufacturing, Retail, Hi-Tech & Telecom
- ▲ Western Press Award for services to business, 1994; BCI/CIR nomination for lifetime achievement in BC, 1999, London; inducted into BC Hall of Fame by CPM magazine, 2004, Washington DC.

Chris E. Mandel

- ▲ **Specialist Risk Consultant – Enterprise Risk Management**
- ▲ Highly skilled risk and insurance professional with 25 years of experience designing, developing and implementing large, global corporate risk management programs for Fortune 500 firms.
- ▲ Principal Consultant and Founder - Excellence in Risk Management, LLC. (Texas, USA)
- ▲ Past experiences include USAA, PepsiCo, American National Red Cross ,Verizon

# Contacts and Office Locations

Corporate	Mumbai	Delhi	Bangalore
<p><b>info@riskpro.in</b> <b>www.riskpro.in</b></p>	<p><b>Manoj Jain</b> <b>Director</b> M- 98337 67114 manoj.jain@riskpro.in</p> <p><b>Shriram Gokte</b> <b>Principal - Information Risk</b> M- 98209 94063 shriram.gokte@riskpro.in</p>	<p><b>Rahul Bhan</b> <b>Director</b> M- 99680 05042 rahul.bhan@riskpro.in</p> <p><b>Raj Sawhney</b> <b>Principal – Business Risk</b> M- 99711 03510 raj.sawhney@riskpro.in</p>	<p><b>Casper Abraham</b> <b>Director</b> M- 98450 61870 casper.abraham@riskpro.in</p>
Ahmedabad	Pune	Agra	
<p><b>Maulik Manakiwala</b> <b>Associate Firm</b> M - 91 9825640046</p> <p><b>Gourav Ladha</b> <b>Sap Risk Advisory</b> M- 97129 52955</p>	<p><b>M.L. Jain</b> <b>Principal – Strategy Risk</b> M- 9822011987 mljain@riskpro.in</p>	<p><b>Alok Kumar Agarwal</b> <b>Associate Firm</b> M- 99971 65253</p>	

THANKS